EXETER CAREERS FAIR
WEDNESDAY 26th APRIL 2017

For Students from the Exeter Area Looking to Find their Career Pathway
INTRODUCTION

We are delighted to welcome you to Exeter Careers Fair at St James School which is open to all students, parents and carers in the Exeter and surrounding areas.

The aim of the event is to give students the opportunity to gather information, explore options on their doorstep and beyond, to attain knowledge and help shape decision making for their future subject choices.

The event will be an opportunity for students, parents and carers to talk to a wide range of organisations about career pathways open to them, including the qualifications and skills required.

We very much hope that students will feel inspired and excited about the event and will leave with a greater awareness of the world of work. Forging links with local businesses is an important asset to widening the horizons of career opportunities and making students think about careers they didn’t even know existed!

We very much look forward to seeing you at the event.

“The best way to predict your future is TO CREATE it.”

Abraham Lincoln

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Acacia Training and Development

Aspiring to be your Training Provider of choice, Acacia Training and Development offer a comprehensive service for businesses, individuals and unemployed people seeking work. Recognised by the National Skills Academy for Care, we are one of the largest non-college based training organisations in the South West. Acacia has been established as a quality training provider for more than 20 years. We believe in everyone reaching their full potential through a learner journey that will inspire. We are committed to creating opportunities for all through building and cultivating relationships, and supporting the growth of our local community and its economy. Our adaptable approach allows us to respond to the ever-evolving needs of learners and employers. Our dedicated team of experienced professionals don’t just care about your training they care about you and your success. You can gain skills and qualifications in the following areas: Business Skills such as Management, Marketing, Business Administration, Team Leading and Customer Service; Childcare and Support Teaching & Learning in Schools; Employability Skills; Hairdressing/Barbering; Health and Social Care. Learning can be done through work based assessment, attendance at short courses or online and distance learning courses.

www.ACACIA.AC.UK

Accountancy Learning Ltd

Accountancy Learning offers high quality Accountancy Apprenticeships with a more flexible approach that a college course. Instead of attending classes, you can study at your workplace or home, with online materials and textbooks. This allows you to work with your Learning Plan at a pace suitable to you. You won’t be left on your own though! You’ll have Personal Tutor who will be behind you every step of the way answering questions and giving you full feedback on your work and meeting your regularly face to face at workplace reviews and our drop in study sessions. We have been at the forefront of developing engaging and interactive learning materials in order to shift the focus of our courses from us “teaching”, to you “learning” and us supporting that learning. As well as being the training provider for your apprenticeship, we can help you find an apprenticeship with our Apprenticeship Talent Programme which offers bright individuals basic bookkeeping training, help with your CV and your CV passed to local employers.

www.ACCOUNTANCYLEARNING.CO.UK

Education and Training Skills

Established in 1965, gaining charitable status in 1984, Education + Training Skills (ETS) is a leading, highly successful independent work based learning provider delivering Apprenticeships, NVQs, Functional Skills (English, Mathematics and ICT) and CPD courses across Cornwall, Devon and Somerset. Education and Training Skills is a specialist provider of Business Administration, Customer Service, ITQ, Team Leading, Management, Advice and Guidance and Health and Social Care (Cornwall/Plymouth areas only) qualifications. Whatever the training needs in the Business and Management Sectors we have the expertise to offer the right solutions. As a local provider of training we feel that we have the knowledge of businesses in the South West which sets us apart from our competitors. We strive to provide long term solutions to all companies that we work with from SMEs to large public sector organisations but also to individuals across the communities that we work in.

www.ETSGROUP.CO.UK

PGL Training

PGL Training is a professional training company offering a comprehensive range of courses. Whether you are a young learner looking for an apprenticeship, newcomer to industry, industry professional or unemployed and looking to retrain we hope you find our site informative and please don’t hesitate to contact us if you require any additional advice and guidance with your career.

WWW.PGLTRAINING.COM

Skills Group

At Skills Group we specialise in apprenticeships. We believe that apprenticeships offer you the perfect way of getting your foot on the career ladder. We offer apprenticeships in Business, Care and Early Years, Construction, Engineering and Automotive, Hairdressing and Barbing, Sport and Leisure and Teaching and Education. Skills Group has over 20 years’ experience in delivering apprenticeships, working with top local employers to offer sustainable employment opportunities, and is now one of the country’s largest independent training providers. We are also one of very few providers to be recognised as ‘Outstanding’ by Ofsted.

WWW.APPRENTICESHIPS4ME.COM

The Focus Training Group

Independent apprenticeship training provider, that specialise in technical sectors (electrical and plumbing) as well as business sectors, hospitality and health & social care. Also support commercial courses and employment training and progression opportunities for employed staff development. Based in Plymouth, Exeter, Newton Abbot, Redruth and Bristol.

WWW.THEFOCUSTRAININGGROUP.COM

The Training Partnership Ltd

For 20 years we have been providing high quality work experience and study programmes for students and teachers from throughout Europe. We host over 850 students every year in South Devon in all sectors of industry from 2 weeks to 6 months. In 2015/16 we participated in over forty Erasmus+ projects managed by EU vocational schools and Colleges. We also offer an extensive portfolio of educational opportunities with trusted partners throughout the world. These programmes have been chosen because they offer a high level of welfare and security abroad whilst giving young UK people the opportunity to learn about new cultures and gain invaluable life and work skills. We focus on Professional Internships, Teaching and Agriculture sectors across the globe.

WWW.TTPPL-UK.COM
FURTHER EDUCATION

Bicton College and Duchy College
Bicton College and Duchy College are two leading land-based colleges in the UK. They are part of the Cornwall College Group and are working together to shape the future of land-based courses. It is the Colleges’ stated mission to strive for excellence in the delivery of land-based and environmental education to Devon and Cornwall’s rural businesses, individuals and communities. The courses are designed with employers and delivered by industry professionals to ensure that you gain the skills and experience you need to succeed in the workplace. We offer courses in agriculture, equine, animal management, military and public services, horticulture, countryside, engineering, floristry, tree surgery, business studies, foundation learning, apprenticeships and more!

www.bicton.ac.uk

Exeter College
Exeter College is a large, thriving and growing tertiary college which places teaching, learning and student success as our top priority. The college was judged as ‘Outstanding’ by Ofsted in a full inspection in 2014. We were awarded the Times Educational Supplement ‘Outstanding Provider of the Year’ in 2012 and ‘BTEC College of the Year’ in 2014. In 2016 we were named City and Guilds’ ‘Centre of the Year’, Times Educational Supplement ‘Apprenticeship Programme of the Year’, and in August we celebrated our best ever A level results with a pass rate of 99.8%. We offer a fantastic range of courses with 35 A Levels, the International Baccalaureate programme and a huge choice of vocational and apprenticeship courses. With fantastic facilities, specialist equipment and outstanding student support, we can help you achieve your ambition.

A wide range of faculties from the college will be available to give advice and support at our careers event.

www.exe-coll.ac.uk

Exeter Maths School
Exeter Mathematics School (EMS) is a state-funded 6th form specifically designed to meet the needs of able mathematics students throughout the South West. We aim to provide a world-class education, enabling students to flourish at University and pursue successful careers in the mathematical sciences.

www.exetermathematicsschool.ac.uk

Iron Mill College
Iron Mill College is a well-established, leading provider of education and training in mental health and wellbeing, including courses in counselling, psychotherapy, supervision, coaching and psychology. We pride ourselves on offering excellent standards of creative and inspiring teaching, delivered by highly experienced professionals. We offer a very special learning environment to our diverse and growing community of students. Our expanding range of courses includes University programmes and professional training, from entry level right through to post qualifying.

www.ironmill.co.uk

The Maynard School
Independent Girls School. Voted top Independent Girls School in the South West. Financial assistance (including free places) for 6th Form joiners available.

www.maynard.co.uk

“Education is the passport to the future, for tomorrow belongs to those who prepare for it today.” -- Malcom X
Next Steps South West

Next Steps South West is a consortium of universities and further education colleges as part of the HEFCE backed National Collaborative Outreach Programme (NCOP).

The consortium includes:
- Plymouth University
- University of Exeter
- University of St Mark & St John
- Plymouth College of Art
- South Devon College
- City College Plymouth
- Exeter College
- Petroc College

Partners in Cornwall include:
- Cornwall College Group
- University of Exeter Penryn Campus
- Falmouth University
- Truro and Penwith College

Somerset partners include:
- Strode College
- Bridgwater College
- Somerset College

We represent all the institutions in the consortium and are able to provide impartial advice to encourage young people to progress in to higher education.

www.devonoutreachnetwork.co.uk

“Abe somebody nobody thought you could be.”

William Chapman
**Active Devon**

Active Devon is the local County Sports Partnership, getting ‘Everyone in Devon active for life’. An organisation committed to getting more people active by managing, co-ordinating and supporting a range of physical activity and sport programmes and campaigns across Devon.

**Arconic, Howmet Ltd**

Arconic is a global leader in multi-materials innovation, precision engineering and advanced manufacturing. We create breakthrough products that shape industries. Working in close partnership with our customers we solve complex engineering challenges to transform the way we fly, drive, build and power. Through the ingenuity of our people and cutting-edge advanced manufacturing techniques we deliver these products at a quality and efficiency that ensures customer success and shareholder value.

**CSW Group**

We are careers information, advice, guidance and transition management specialists for young people and adults. We deliver school and education business partnership activities across the South West. We run the STEM Ambassador programme, the Big Bang Fair South West and the local CREST Awards to inspire children and young people into careers in science, technology, engineering and mathematics. We offer value for money and dynamic outcomes to improve life chances and social mobility.

**Crealy Great Adventure Park**

Crealy is the number one attraction on the South West, offering part-time, full-time and weekend work, entertaining families with great live shows, rides and animals.

**Cygnet Theatre**

Cygnet is a unique Drama School And Theatre. Cygnet Theatre is a unique training, where young actors are given every chance to develop their individual qualities. Working as part of an ensemble, committed to public performances from day one, actors learn from expert professionals, their peers and their audiences.

**Exeter City Football in the Community**

Exeter City FC Football in the Community delivers inspiring physical activity, education, health and wellbeing programmes and courses across Devon, including Sports Participation initiatives, Education programmes, Social inclusion projects and Health and Wellbeing opportunities.

**Exeter Phoenix**

Bang in the heart of the city, Exeter Phoenix is a vibrant, world class multi-artform venue, and home to several art galleries, a theatre, cinema, film production resources, a radio station, print workshop and recording studios, all centred around a buzzing café bar.

**Exeter Supply Partnership**

ESP sources excellent supply teachers to work in our member primary schools. Our schools work with us to Quality Assure all our teachers so that we can be confident that the standards and needs of all our member schools are met. ESP offers access to outstanding teaching practice, peer support and CPD sessions for all our supply teachers, not just for our NQTs. We are also pleased to be able to offer subsidised or free professional development from our comprehensive CPD programme.

**Exeter Trade Parts Specialists**

We are a subsidiary of the Volkswagen group dealing in vehicle parts to the Motor trade. We have over 75 branches, with 600 vans covering the whole of the UK. Exeter TPS is a large centre with a 1000+ customer base and we have an apprenticeship opening to learn all about our business and the motor trade in general whilst gaining technical qualifications and vital skills.
Fresha
When it comes to food, Fresha is number one for taste, price and service in Exeter, Devon. We're professional, creative caterers through and through, always on the lookout for the best ingredients and new flavour combinations. Our mission is to ensure that every one of our customers relishes each mouthful of the food we make for all our services; Fresha café, outside catering, onsite conferencing or through our specialist contract catering provision.

www.FRESHA.ORG

Imattination
Hello, we are a specialist company providing all you need for complete marketing and design solutions. We offer a diverse and comprehensive range of marketing, creative, support and promotional supply services all in an aim to make it quick and easy for you. We grow for our customer's needs, endeavour to provide a quality service and work to offer an unvarried variety of solutions all from one team. Only a phone call or email away, we are here to help and support. There's nothing average about the way we work. With an expert team we can deliver a joined up approach to just about any brief and do so with clarity and keen as well as researched insight. We can offer a wealth of experience gained across many successful projects. All our services and goods are manufactured in house across our wide variety of machines and finishing equipment. Meaning we control the complete process from start to finish.

www.IMATTINATION.CO.UK

In Ex Design
In Ex Design is a team of Architects, Interior Designers and Landscape Designers based near Exeter in East Devon. We are an Architectural Practice dedicated to the integrated design approach. We consider sites in their entirety to ensure that the final design flows smoothly between the architecture, the interior and the landscape. This philosophy allows us to create spaces that are in harmony, making outside spaces feel like a natural extension of indoor spaces. With an exciting and fresh view on the world of design, we aim to deliver high quality modern Architecture and Design at every level. Our clients want creative flair, expertise and exacting standards from their Designers and we delight in producing quality designs for their projects; be that a school, an office, a house or a factory. In Ex Design's broad range of experience enables us to produce designs that go well beyond expectations - providing interesting and dynamic solutions for commercial, educational and residential projects alike.

www.INEXDESIGN.CO.UK

Lifeways Community Care
Lifeways is one of the UK’s leading providers of support services for people with diverse and often complex needs in community settings.

www.LIFEWAYS.CO.UK

National Citizen Service
A once in a lifetime opportunity for 15-17 year olds in Exeter! Why do NCS? Meet amazing people and make new friends; Build confidence and independence; Develop skills for life and skills employers want; Give back to your community; It’s a fantastic experience! What’s involved? ADVENTURE: Jump in! Get stuck into loads of exciting outdoor challenges and enjoy some quality time away from home! SKILLS: Realise your potential! Develop invaluable skills for work and life and meet inspiring people from your community. SOCIAL ACTION: Time to make your mark! Use all your experiences from Phases 1 and 2 to help you plan and deliver your very own social action project within your team.

www.EXETERcityFITC.CO.UK/NCs

Oxygen House
Oxygen House is a group of companies investing in projects that foster social, environmental and economic prosperity. Our business is a mix of established companies and start-ups, with a strong and diverse portfolio of interests, including renewable energy, education, analytics and technology, private equity and property.

Our head office, also called Oxygen House, is right here in Exeter and is one of the most innovative new office spaces built in the region in recent years, creating a sustainable, eco-focused workplace for our people, with a strong emphasis on health and wellbeing.

Currently, we have around 200 people across 6 different companies, including Exeter City Futures, City Science and Spark, which are represented this evening. We have a number of our team here, from areas such as Data Science, Software Development, Communications & Marketing and Renewable Energy, and they’ll be happy to give you an insight into those roles and the areas of study that might help if you have an interest in working in these fields.

www.OXYGENHOUSE.COM

Rotamic Engineering LTD
An Exeter based precision engineering company is looking for enthusiastic trainees to join them at their new, purpose built factory on Sowton. The company specialises in machining highly accurate components for a wide range of industrial sectors, including aerospace, defence, specialist automotive industry, medical, sub-sea, oil and gas industries.

www.ROTAMIC.CO.UK

Sainsbury
We are a retail business who employ from 16 years of age. We provide many opportunities from part-time work through to apprenticeships and further career opportunities.

www.SAINSBURYS.CO.UK
Stagecoach South West

Stagecoach South West provides local bus services across the whole of Devon and Torbay, and into Plymouth, Cornwall and Somerset. Over our financial year from May 2015 to April 2016 we carried a total of 32.1 million passengers and operated a total of 17.94 million miles. We employ a total of 1197 staff located at 4 depots, 3 sub-depots and 8 outstations. Stagecoach will have representatives from their Engineering and Operations Teams to talk through options which includes their popular Engineering Apprenticeship Scheme.

WWW.STAGECOACHBUS.COM

Trugs Florist

We are a local retail florist, who have operated for 26 years. We are a very business orientated shop who serve lots of local businesses and hotels in the area.

WWW.TRUGS.CO.UK

Ventrus

Ventrus Multi-Academy Trust is a trust of 12 schools in Devon (11 Primary and 1 Secondary)

WWW.VENTRUS.ORG.UK

Westcare Supply Zone

Westcare Supply Zone is a friendly and reliable education specialist which has supplied and supported the South West for over 25 years. Our mission is to make your life easier by saving you time effort and money as a single source education supply solution. In addition to classroom and curriculum essentials, Westcare provides sustainable and affordable furniture, design, fit-out and project management solutions for the Education Environment.

WWW.WESTCARE.NET

wpsstem

Our vision? Inspire & prepare Students for employment opportunities in new STEM industries that don’t exist today! To achieve our vision we want to offer you, the Educator, Student or Hobbyist, the widest range of practical solutions and resources for experiencing Robotics, Coding, Drones, Open-Architecture construction, 3D Printing, Virtual Reality, Augmented Reality and many other STEM products and technologies.

WWW.WPSSTEM.COM

British Army

With a starting salary of £18,000+ (after training) – Quality (free) training courses, leading to civilian qualifications in: Driving – Civil Engineering – Aviation – Police Work – Nursing – ICT - Mechanical Engineering – Music – Finance and many more. We are soldiers first, but we all have a trade. Come and find out how you could start a whole new career.

WWW.ARMY.MOD.UK

Royal Navy and Royal Marines

CSgt Martin Andrew, Royal Navy & Royal Marines Careers Adviser will be available to provide information regarding recruiting applicants into various specialisations including: Logistics, Warfare, Engineering, Medicine and Aviation.

WWW.ROYALNAVY.MOD.UK

Devon and Somerset Fire Service

We are the Fire and Rescue Service and are keen to share with students how a diverse a career with us could be. From firefighting to mechanics, finance to human resources – there are many different roles within our organisation.

WWW.DSFIRE.GOV.UK

Exeter City Council

Exeter City Council is the Council of the regional capital working with our partners to improve the quality of life for all people living, working in and visiting the city.

WWW.EXETER.GOV.UK

Royal Devon & Exeter NHS Foundation Trust

The Royal Devon and Exeter NHS Foundation Trust employs around 7,000 staff and serves a core population of more than 400,000 people in Exeter, East Devon and Mid Devon. The Trust admits more than 115,000 patients and holds 450,000 outpatient clinic appointments every year, spending nearly £370 million a year on delivering high quality acute healthcare.

WWW.RDEHOSPITAL.NHS.UK
“If it doesn’t challenge you, it won’t change you.”

“A year from now you may wish you had started today”  
Karen Lamb
The Benefits of an Apprenticeship
An apprenticeship is a real job with training. Kicking off your career with an apprenticeship is a fantastic way to get ahead in the sector you want to work in. Apprenticeships enable you to start working straight away and earn a wage while you learn key skills and gain the qualifications that future employers want.

Delivered by Andrea Hodges, Apprenticeship Training Co-ordinator and Laura Perex, Apprenticeship Training Co-ordinator, Skills Group

The common mistakes to avoid when applying to apprenticeship vacancies
We see lots applications for apprenticeships and there are common mistakes which see them put straight to the bin. In this talk (based on real applications we have seen), we will outline the main reasons why applicants (even those that sound very keen) will never get their CV seen by a hiring manager. The reasons are all “easy fixes”, so by bearing these in mind you’ll hopefully have a better chance of getting that elusive interview!

Delivered by Emily Wallinder, Finance and Apprenticeships Administrator, Accountancy Learning Ltd

About Apprenticeships
General knowledge about what an Apprenticeships is, the facts around working hours, the salary and how to secure an Apprenticeship.

Delivered by Morven Maclean and Charlotte Wylie, Training Recruitment Advisors, Exeter College

Careers and Apprenticeships in the Land-based Sector
Do you love being practical and enjoy the outdoor environment? Find out about the exciting variety of job roles available in the land-based sector. You will also get an introduction to the courses accessible to you locally, including apprenticeship opportunities, to help you achieve a rewarding career.

Delivered by Bicton College

Competing for places at the top universities - choosing the right A levels
From “facilitating subjects” to the particular demands for certain degrees picking the right A levels is a crucial step for your future. This session will take you through what universities are really looking for in the most competitive subjects.

Delivered by Tom Hibberd, Head of Sixth Form, The Maynard School

Personal statements, choosing a course, why consider HE

Delivered by Melody Barnes and Debbie Francis, Outreach Officer, Next Steps South West

The Impact of the National Citizen Service
The workshop will provide further information on the NCS programme and the impact it has on YP. We will also present the outcomes for YP which include increased responsibility, leadership and communication skills.

Delivered by Danny, Adam or Sam, Exeter City Football in the Community and NCS

How travelling and working abroad will boost your CV
A workshop focusing on the skills you learn when travelling and working abroad and how it will improve not only your employability but also your confidence levels. This could also focus on other ways to make your CV stand out from the crowd and how employers are placing more emphasis on soft skills learned.

Delivered by Nadine Stroud, The Training Partnership Ltd

It’s all about the guest!
Presentation on what Crealy are looking for, they recruit for attitude and not necessarily for the skill. Its about engaging with guests and delivering great experiences.

Delivered by Craig Clews, General Manager and Elliot Dawson, Rides Manager from Crealy Great Adventure Park

Hairdressing Demos
Hairdressing demonstration to be focusing on GHD Curling and hair up ideas.

Delivered by Gabby Birchell - Apprentice Co-ordinator and Trainee Assessor, PGL Training

Becoming an electrician
An introduction into what it takes to become an electrician and the paths of employment it can take you.

Delivered by The Focus Training Group

Engaging in Enterprise
What is enterprise? Have you dreamed of starting your own company? What skills might you need? And is there any support?

Our resident enterprise expert will help you start to answer some of these questions and give you hints and tips on where to start.

Delivered by TBC, Oxygen House
EXETER CAREERS FAIR 2017

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